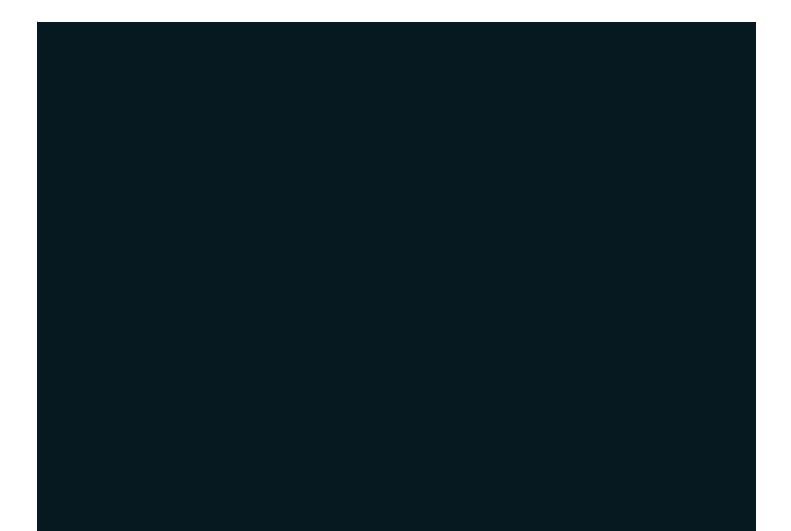


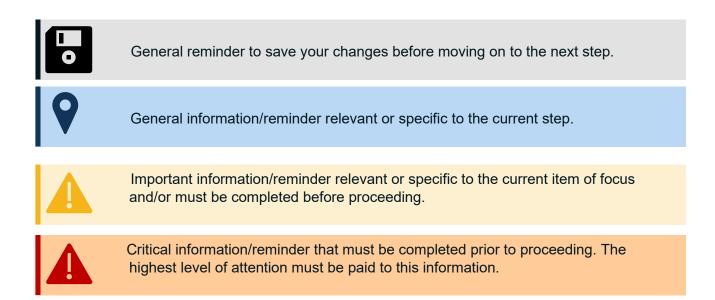
PCRS+ TRAINING GUIDE Add a Contract





LEGEND

As you navigate this guide, you will come across several icons that signify general, important, and critical information. These icons are specifically designed to draw your attention to essential details related to the tasks you are performing within the PCRS+ system. Below is a legend explaining the icons and their significance.





Introduction

This Contracting Guide leads you through the steps necessary to perform contracting functions in the Policy Claims and Reporting Solutions (PCRS+) for Warranty Solutions.

This guide will cover:

- Add a Contract

Disclaimer

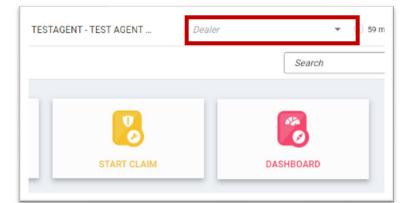
This guide is created by and specific to the Warranty Solutions Program. All numbers are for demonstration purposes only. Portions of this training are from PCMI Corporation's PCRS software. All rights reserved.



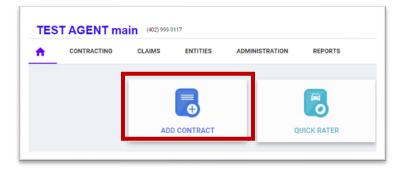
Add a Contract

The Add a Contract function allows you to view all eligible products, rate electronically, and create vehicle contracts.

1. From the PCRS Home screen, select the dealer you want to add a contract.



2. Select ADD CONTRACT to op the deal setup screen and begin adding a contract.





If the Add Contract screen does not appear, be sure you have 'allow pop-ups from this site' enabled in your browser.

3. On the left side of the screen, enter the **Vehicle Information**.

Enter the Year, Make, and Model, as required, or you can enter the VIN, and it will decode the information and automatically populate the fields.

Sale Date is the date of the contract entry and not the sale date of the vehicle. You do have the opportunity to add a vehicle purchase date later.

Deal #		C
Sale Odometer *		
Type *	New	•
VIN		
	No VIN Decode	
Year *	Select	•
Make *	Select	0.
Model *	Select	•
Sale Date *	05/21/2024	0
In-Service Date	05/21/2024	0

If VIN is entered, skip to step 6.



If you choose to add the Make and Model instead of the VIN, you will be required to add the Vehicle attributes. You can preview rates without a VIN. You are still required to enter a VIN to submit a contract. Rates are subject to change upon entering a VIN due to exact classification.



4. To add the Vehicle Attributes, click the Edit Button.

Deal #		a
Sale Odometer *	10,0	00
Туре *	New	•
VIN		
	No VIN Decode	
Year *	2024	•
Make *	BUICK	•
Model *	Enclave Avenir	Ŧ
Vehicle Attributes *	please specify Edit	
Sale Date *	05/21/2024	
In-Service Date	05/21/2024	
Stock #		

5. Complete the Vehicle Attributes and 'Click' Ok.

venicie Attributes		^
2024 BU	ICK Enclave Avenir	
Cylinders *	6 Cyl	
Fuel *	Gasoline	•
Driving Wheels *	Select	•
Ton Rating *	Select	•
Segmentation *	SUV	-
Aspiration *	Normal	•
Gross Vehicle Weight *	6,001 - 10,000	-
Tires Option *	Select	-
Transmission *	Automatic	*
	ОК	Cancel

6. On the right side of the screen, you will enter the Vehicle Purchase Price.

If the vehicle is financed, you are requested to complete a lender search before proceeding.

<u>III</u> FI	NANCIAL INFORMATION	
	Finance Type	Select
	Vehicle Purchase Price	\$25,000.00
	Amount Financed	\$0.00
	Finance/Lease Term	0
	APR	0.00 %
	Payment	\$0.00
	MSRP/NADA	\$0.00
	Lender Search	<u>ا</u> ۵
	Lender Name	



Not completing the Lender Search can result in the incorrect form being populated and funding will be denied. Full financial information is required to return rates for GAP products.



Lender Search

7. 'Click' the lookup icon to begin the Lender Search.

8. The Lenders screen will open and display the list of lenders in alphabetical order in the **Name** column.

enders			د
Q Search 🛛 Clear fil	ters + Add Lender X	Close	
lame	Address	Mailing City	State
B:	88c	80c	55c
CT NATIONAL BANK OF BE	4140 E STATE STREET	HERMITAGE	PA
FRONT CREDIT UNION	PO BOX 795	TRAVERSE CITY	MI
+ FEDERAL CREDIT UNION	PO BOX 14867	AUSTIN	TX
BNB FEDERAL CREDIT UNION	830 GREENBRIER CIRCLE	CHESAPEAKE	VA
CU OF TEXAS	PO BOX 9004	LEAGUE CITY	TX
DVENTURE CREDIT UNION	630 32ND ST SE	GRAND RAPIDS	MI
DVIA CREDIT UNION	6400 WEST MAIN ST	KALAMAZOO	МІ
HFC	PO BOX 997512	SACRAMENTO	CA

Lender Search

9. Type the name of the Lender in the **Name Search Field**. The field will search and narrow down the Lenders as you type.

Q Search Search	s + Add Lender	< Close	
Name	Address	Mailing City	State
छः For	53-	E.	93<
Ford			
FORD MOTOR CREDIT	PO BOX 30201	COLLEGE STATION	ТХ
FORD MOTOR CREDIT COMPANY	PO BOX 105704	ATLANTA	GA
FORT BRAGG FEDERAL CREDIT UNION	PO BOX 70240	FORT BRAGG	NC

10. If the correct Lender appears in the list, select the lender name and proceed to step 11.

If the Lender does not exist, you will need to call the Agent Dealer Services team at 800-723-6035.

Q Search Search	Add Lender ×	Close		
Name	Address	Mailing City	State	
⊂ For	92c		<u>BR</u> c	
Ford				
FORD MOTOR CREDIT	PO BOX 30201	COLLEGE STATION	TX	
FORD MOTOR CREDIT COMPANY	PO BOX 105704	ATLANTA	GA	
FORT BRAGG FEDERAL CREDIT UNION	PO BOX 70240	FORT BRAGG	NC	



Product Selection

- 11. When the Vehicle and Financial Information has been completely entered, Select the white arrow in the upper right corner of the page to move forward or you can use the Next Button on the bottom of the screen.
- **12.** The **Select Products** page will display the entire list of products for which the Vehicle is qualified. Each section represents the various coverages, and each box represents the coverages that the Vehicle is qualified for.

If multiple VSC products are available, you can scroll through using the mouse or the bar on the right to view and choose the correct VSC.

	Amount Financed Finance/Lease Term				\$0.00
_					
	VSC			Catalytic	Converter
🗌 Pla	itinum - New		🗆 Ca	talytic Con	verter Theft
Term	48/75,000, \$100.0	0 Per 🔻	Term	60 Months	s, \$0.00 Per Re 🔻
	Class: 2 Ve	hicle: N		Class: 2	Vehicle: *
	Wheel Drive	\$100.00			
🗆 Co	mmercial Use	\$300.00			\$0.00
Die	esel	\$100.00			
		A450.00			

=

\$25,000.00



If there are no product results displayed, this may indicate the Vehicle is ineligible.

ÎÎÎ

FINANCIAL INFORMATION

Vehicle Purchase Price

Finance Type

13. Select the product coverage checkbox.

Once you select the product coverage checkbox, you will be presented with a selection of associated terms to choose from the drop-down.

Select the desired term from the drop-down.

	VSC		Cataly	rtic Converter
🗹 Pla	tinum - Pre-owned	🗆 Ca	talytic C	onverter Theft
Term	12/15,000, \$100.00 Per Re 💌	Term	60 Mor	nths, \$0.00 Per Re 🔻
	12/15,000, \$100.00 Per Repair			Vehicle: *
	24/30,000, \$100.00 Per Repair		_	
	36/45,000, \$100.00 Per Repair			
🗌 Co	48/60,000, \$100.00 Per Repair			\$0.00
_	60/75,000, \$100.00 Per Repair			
🗌 Em	72/90,000, \$100.00 Per Repair			



Surcharges associated with the Vehicle Information are already selected. Please mark any additional surcharges before you continue.



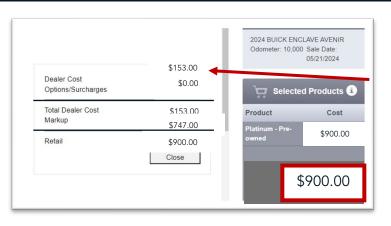
Product Pricing

14. The coverage price(s) selected are displayed on the right side of the Select Products screen.

The total of all coverages selected displays at the bottom of the Selected Products screen.

You may select the 'l' to view the Product Price Summary.

- **15.** You can view the **Retail Price** or **Dealer Cost** by selecting from the three horizontal lines.
- **16.** From the menu, you can switch between viewing Cost or Retail by selecting the **Show Dealer Cost** or **Show Retail** view.





Hide Prices	Information
Show Dealer Cost	ENCLAVE AVENIR
Save Quote),000 Sale Date:
Close	05/21/2024

17. When the **Show Retail** view is selected, the pricing box below the Cost Header will be open for editing the retail price of the coverage being charged to the Customer.

When the **Show Dealer Cost** view is selected, the pricing box will display the dealer cost of the coverage and will be 'grayed out' from editing.







- **18.** To print a quote of the selected coverage(s), select the Print Icon in the upper right corner.
- **19.** To proceed to the Customer Information screen, select the next button on the bottom of the screen or select the white arrow in the upper right corner of the page to move forward.



You are still required to enter a VIN to submit a contract.

You will not be able to proceed to the next screen if you have not entered the VIN.

Customer Information

 Enter the required * Customer information for all fields on the Customer Information screen. Vehicle and Financial information are carried forward from the previous screen.

CUSTOMER	INFORMATION			ORMATION	III FINANCIAL IN	FORMATION
	Personal Busin	1655	Deal #		Finance Type	
First Name *			Sale Odometer	10,000	Vehicle Purchase Price	\$25,000.00
Last Name *			Туре	U	Amount Financed	\$0.00
Alt. Name			VIN	3N1AB8BV0LY258649	Finance/Lease Term	0
Address 1 *			Year	2020	APR	0%
Address 2				NISSAN	Payment	
Zip Code *		State * -				
Mailing City *		Verify	Model	SENTRA S	MSRP/NADA	\$0.00
Country *	United States	•	Sale Date	05/21/2024	Lender Name	
Language	English - United States		In-Service Date	01/01/2024	F&I Manager/Seller	Select
Primary Phone		est #	Stock #			
Secondary Phone		ext #	Vehicle Sale Date		 PAYMENT INFO	RMATION
Email Account						
					Payment Method * Se	lect
SELECTED F	PRODUCTS					
Contract #	Ref #			Description	 	Retail



All fields with red * indicates that required information must be entered before proceeding.



21. On the right side of the screen, complete the **Financial Information** by selecting the F&I manager and **Payment Information**.

CUSTOMER I	NFORMATION			ORMATION		FINANCIAL IN	FORMATION
	Personal Business		Deal #			Finance Type	
First Name			Sale Odometer	10,000		Vehicle Purchase Price	\$25,000.00
Last Name *			Туре	U		Amount Financed	\$0.00
Alt. Name			VIN	3N1AB8BV0LY258649		Finance/Lease Term	0
Address 1 *			Year	2020		APR	0%
Address 2			Make	NISSAN		Payment	\$0.00
Zip Code *	Sta	ate *	Model	SENTRA S		MSRP/NADA	
Mailing City *		Verify		05/21/2024			40.00
Country *	United States	*				Lender Name F&I Manager/Seller	Select
Language	English - United States	-	In-Service Date	01/01/2024		For Managen/Seller	
Primary Phone		ext#	Stock #				
Secondary Phone		ext #	Vehicle Sale Date		Ċ,	PAYMENT INFOR	RMATION
Email Account						Payment Method • Sel	ect
						r dynicht mothod	
SELECTED P	RODUCTS						
Contract #	Ref #			Description			Retail

22. If the product selection includes Catalytic Converter Coverage or GPS Theft, you must add the Part # into the Ref # field next to that product line.

SELECTED PRODUCTS				
Contract #	Ref#	Description	Retail	
		Platinum - New	\$1,548.0	
	#495126	Catalytic Converter Theft	\$169.	
			\$1,717.0	

23. For VSC, the Maximum Rewards Participant will need to include their Tracking Code next to the VSC coverage in the Ref # field.

SELECTED I	PRODUCTS			
Contract #	Ref #		Description	Retail
	1111-2222	Platinum - Pre-owned		\$900.00

24. Prior to submitting the contract, you may edit the Retail Price of the coverage (s), if desired.

Contract #	Ref #		Description	Retail	
	1111-2222	Platinum - Pre-owned		\$900.00	
				\$900.00	



25. 'Click ' the Printer icon to preview a sample of the contract prior to submission.





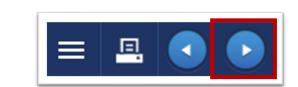
Once the contract has been submitted, changes or corrections may not be made. It is *strongly* advised that you preview all contracts prior to submitting them.

- **26.** 'Click' the white arrow in the upper right corner to submit the contract or 'Click' the finish button on the bottom.
- 27. In the event the contract is a duplicate, you will receive an error to review contracts. Please review all prior coverage.

* If the other contract is not valid/duplicate and hasn't been paid for, it can be voided.

If the other contract is not valid/duplicate and has been paid for and sold within 60 days, you can cancel the contract to release their monies back to them.

If the other contract is not valid/duplicate and has been paid for and after 60 days, they would need to submit documentation for cancellation.



	lick here for details					
	VEHICLE INFO					
Fessoral Eusine	Des #					
Christopher						
		N.			\$0.00	
	Warning					
	There is already a contract with		Do you want to			
		continue?		Lender Name		
	Yes	No		F&I Manager/Seller		

Final Documents

28. On successful submission of the contract, the Purchased Products page will appear.

This includes the contract numbers and the opportunity to print final terms and conditions.



प्न PURCH	IASED PROD	UCTS		
Status	Send To DMS	Contract #	Reference #	Coverage
Pending		VSC-10000517	1111-4444	Platinum - New
Pending		CCT-10000049		Catalytic Converter Theft
				Grand Total: